



## Personal information

First name(s) / Surname(s) **DURA CODRUȚA CORNELIA**

Address(es) **PETROȘANI, ROMANIA**

Telephone(s) + 40 254542580/int. 230

Fax(es) + 40 254540346

E-mail [codrutadura@yahoo.com](mailto:codrutadura@yahoo.com), [prorectorinvatamant@upet.ro](mailto:prorectorinvatamant@upet.ro)

Nationality Romanian

Date of birth 15.06.1973

Gender Female

## Desired employment / Occupational field

## Education & research

## Work experience

Dates **2012 → Present**

Occupation or position held **VICE RECTOR OF EDUCATION, UNIVERSITY OF PETROȘANI**

Main activities and responsibilities Duties and responsibilities regarding:

- ✓ The management of didactic activities for Bachelor and Master study programs, as well as for post-graduate courses and the psychopedagogical training program;
- ✓ Taking part in the process of drawing the strategic and operational plans of the University of Petroșani;
- ✓ Coordinating the Quality Assurance process at the institutional level;
- ✓ Coordinating the process of drawing up regulations and methodologies applied in education and quality assurance areas;
- ✓ Coordinating the process of accrediting the Bachelor and Master study programmes by the *Romanian Agency for Quality Assurance in Higher Education*;
- ✓ Coordinating the process of recruitment, selection hiring an/or advancement of didactic human resources;
- ✓ Coordinating the process of quality evaluation of professors at the institutional level etc.

Name and address of employer University of Petroșani, 20 University Street, 332006, Petrosani, Romania, [www.upet.ro](http://www.upet.ro)

Type of business or sector Higher Education

Dates **2008- 2012**

Occupation or position held **VICE DEAN OF THE FACULTY OF SCIENCES , UNIVERSITY OF PETROȘANI**

- Main activities and responsibilities Duties and responsibilities regarding: teaching activities (such as managing the didactic activities of the Faculty, coordinating the quality assurance process, elaborating educational curricula and teaching loads records; contributing to the process of establishing the strategy of academic development of the Faculty; coordinating authorization/accreditation/periodical evaluations for Bachelor and Master study programmes; scientific activities (such as planning, coordinating and evaluating the results of the scientific research at the Faculty level); organizing students' enrollment processes and other organizational and administrative aspects.
- Name and address of employer University of Petroșani, 20 University Street, 332006,Petrosani, Romania, [www.upet.ro](http://www.upet.ro)
- Type of business or sector Higher Education
- Dates May 2010 → May 2014
- Occupation or position held MEMBER OF THE Management Committee of the Action ISCH COST IS0905
- Main activities and responsibilities General coordination, in conjunction with other academic staff members form the "Lucian Blaga" University of Sibiu, aimed at achieving and disseminating the outcomes of scientific research carried out within the international project „*The Emergence of Southern Multinationals and their Impact on Europe*"
- Name and address of employer University of Petroșani, 20 University Street, 332006,Petrosani, Romania, [www.upet.ro](http://www.upet.ro)
- Type of business or sector Management of COST projects (*European Cooperation in Science and Technology*)
- Dates **2007- PRESENT**
- Occupation or position held Associated Professor PhD. Ec.
- Main activities and responsibilities Performing teaching and research activities in the field of management and marketing (*Business Ethics and Corporate Social responsibility, Marketing, Promotion Techniques, Price and Competition*); Taught courses and managed students' seminars, laboratory works and graduating projects. Writing and publishing scientific papers relevant for the management and marketing areas. Being part of teams which initiated and carried out various research and development projects.
- Name and address of employer University of Petroșani, 20 University Street, 332006,Petrosani, Romania, [www.upet.ro](http://www.upet.ro)
- Type of business or sector Higher Education
- Dates **2002-2007**
- Occupation or position held Lecturer
- Main activities and responsibilities Performing teaching and research activities in the field of management (*Change Management, Strategic Management, Marketing, Economy of Enterprises, Price and Competition*); Taught courses and managed students' seminars, laboratory works and graduating projects. Writing and publishing scientific papers relevant for the management and marketing areas. Being part of teams which initiated and carried out various research and development projects.
- Name and address of employer University of Petroșani, 20 University Street, 332006,Petrosani, Romania, [www.upet.ro](http://www.upet.ro)
- Type of business or sector Higher Education
- Dates **1996-2002**
- Occupation or position held Assistant Professor
- Main activities and responsibilities Performing teaching and research activities in the field of management (*Change Management, Strategic Management, Marketing, Economy of Enterprises, Price and Competition*); Managed students' seminars and laboratory works. Writing and publishing scientific papers relevant for the management and marketing areas.
- Name and address of employer University of Petroșani, 20 University Street, 332006,Petrosani, Romania, [www.upet.ro](http://www.upet.ro)
- Type of business or sector Higher Education

## Education and training

- Dates **2013**
- Title of qualification awarded Training program for acquiring managerial skills in the area of Distance and Part-Time Learning technologies

Principal subjects/occupational skills covered	Educational technologies for e-Learning systems; Quality management for Bachelor Distance and Part-Time study programmes
Name and type of organization providing education and training	The Romanian Agency for Quality Assurance in Higher Education, Bd. Mărăști nr. 59, sector 1, 011464, Bucharest, Romania
Level in national or international classification	Specialist in the management of Bachelor Distance and Part-Time study programmes
Dates	<b>2011</b>
Title of qualification awarded	Training course organized within the framework of POSDRU/7/1.3/64273 project " <i>The Development of Human Resources in Higher Education for Using the e – Learning System</i> "
Principal subjects/occupational skills covered	The use of e-Learning soft LECTORA in order perform educational activities tailored for Bachelor Distance study programmes
Name and type of organization providing education and training	SC Memory SRL Hunedoara
Level in national or international classification	Text and images processing operator
Dates	<b>2010</b>
Title of qualification awarded	Training program of quality external evaluators for Distance Learning study programmes
Principal subjects/occupational skills covered	e-Learning Management for managers and academics working within Romanian Universities' Distance Learning Centers.
Name and type of organization providing education and training	The Romanian Agency for Quality Assurance in Higher Education, Bd. Mărăști nr. 59, sector 1, 011464, Bucharest, Romania
Level in national or international classification	Evaluator for Distance Learning study programmes
Dates	<b>2009</b>
Title of qualification awarded	Training program for quality internal evaluators in the higher education area
Principal subjects/occupational skills covered	Academic Quality Management both at the systemic and institutional level
Name and type of organization providing education and training	The Romanian Agency for Quality Assurance in Higher Education, Bd. Mărăști nr. 59, sector 1, 011464, Bucharest, Romania
Level in national or international classification	Internal quality assurance evaluator in the higher education area
Dates	<b>2009</b>
Title of qualification awarded	<b>Project manager</b>
Principal subjects/occupational skills covered	Skills regarding the project management: establishing the goal of the project, identification of project management requirements, establishing the activities of the project, management of costs and operational resources, acquisition procedures for the project, risk management, project team management, project quality management.
Name and type of organisation providing education and training	Work Foundation, Deva, Hunedoara
Level in national or international classification	Project manager
Dates	<b>2009</b>
Title of qualification awarded	<b>Trainer of trainers</b>
Principal subjects/occupational skills covered	Skills concerning communication, teamwork, planning and organizing, responsibility, creativity, client orientation, commitment for continuous learning and technological awareness.
Name and type of organisation providing education and training	Work Foundation, Deva, Hunedoara
Level in national or international classification	Trainer of trainers

Dates **2006-2008**

Title of qualification awarded **Master Degree**

Principal subjects/occupational skills covered E-commerce and Database in Internet  
Skills concerning business running through the medium of the Internet

Name and type of organisation providing education and training University of Petroșani, 20 University Street, 332006, Petrosani, Romania, [www.upet.ro](http://www.upet.ro)

Level in national or international classification Bologna Second Cycle

Dates **1996-2002**

Title of qualification awarded **Ph D in Economics, Specialization Management**

Principal subjects/occupational skills covered Thesis title: "*Management Strategies in Equipment Building Companies in Extractive Industry*"  
Research skills in *Management* field  
Deepening knowledge into the field of management, and especially into the field of strategic management.

Name and type of organization providing education and training "Lucian Blaga" University of Sibiu, 10, Victoriei Bd., Sibiu, 550024, România

Level in national or international classification Post university level

Dates **2001-2002**

Title of qualification awarded Post-graduate course "Psychopedagogical training for teachers"

Principal subjects/occupational skills covered Skills for efficient organization the teaching-learning process  
The effective use of new-emerged and classic didactic methods and instruments with applicability in teaching business economics

Name and type of organization providing education and training University of Petroșani, 20 University Street, 332006, Petrosani, Romania, [www.upet.ro](http://www.upet.ro)

Level in national or international classification Post graduate studies in the field of educational sciences

Dates **1991-1996**

Title of qualification awarded **Economist**

Principal subjects/occupational skills covered The knowing, comprehending and using of economic theories and concepts, as well as the understanding and implementing basic investigative and prospective methods adapted to the market economy;  
Drawing business plans and marketing strategies at the microeconomic level;  
The ability of predicting, organizing and coordinating the economic activities at the microeconomic level;  
The knowing and proper utilization of accounting methods and instruments within the management of microeconomic entities;  
Communication, influencing and negotiating skills.

Name and type of organization providing education and training University of Petroșani, 20 University Street, 332006, Petrosani, Romania, [www.upet.ro](http://www.upet.ro)

Level in national or international classification Bachelor studies

Dates 1987-1991

Title of qualification awarded **Graduated**

Principal subjects/occupational skills covered Mathematics-Physics; Informatics

Name and type of organisation providing education and training Informatics College Petroșani

Level in national or international classification College

## Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s)

Self-assessment <i>European level (*)</i>	Understanding				Speaking				Writing	
	Listening		Reading		Spoken interaction		Spoken production			
<b>English</b>	C1	Proficient user	C2	Proficient user	C1	Independent user	C1	Proficient user	C2	Proficient user
<b>French</b>	B2	Independent user	C1	Proficient user	B1	Independent user	B1	Independent user	B1	Independent user

(\*) Common European Framework of Reference for Languages

Social skills and competences Team working skills and leadership; empathy and good communication; the ability of motivating colleagues in order to achieve common objectives.

Organisational skills and competences Coordinating and decision making skills; organizational spirit; results oriented, dynamic and self-motivated person; proactive, with lots of initiative and flexibility; change management skills

Computer skills and competences Microsoft Office programmes – Word, Excel, PowerPoint

Other skills and competences Articles – published in national and international scientific journals; research dissemination through scientific papers – presented into national and international conferences; participation in research project teams; course notes and seminar books and applications;  
Students' end courses dissertation advisor;  
Involvement in projects aiming the formation and skills' improvement of the human resource.

Driving licence B Category

## Additional information

- ❖ **Member of the Senate of the University of Petroșani**, 2008-2012; 2016-2017;
- ❖ **Member of the Council of the Faculty of Sciences**, 2008-2012 ;
- ❖ **Member of the Admissions Committee** – Faculty of Sciences (2008-2012) and the University of Petroșani, respectively (2012-2017);
- ❖ **Member of the National Register of Evaluators** of the Romanian Agency for Quality Assurance in Higher Education – Management field;
- ❖ **Responsible person for the elaboration of the documentation** submitted to the Romanian Agency for Quality Assurance in Higher Education in order to acquire **the Institutional Accreditation of the University of Petroșani**;
- ❖ **Director of the Master Degree Study Programme** *Human Resources Management*;
- ❖ **Data collection team member for the participation of the University of Petroșani in U-Multi Rank Classification** (2014,2015, 2016, 2017);
- ❖ Member of the *Romanian Management and Economic Engineering Association* (2006-present);
- ❖ Member of the **Advisory Board al Annals of the University of Petroșani**;
- ❖ Member of the **Editorial Board of Journal of Global Economics Review**
- ❖ Member of the **International Journal of Economics and Management Sciences Review**
- ❖ Member of the **Scientific Committee of the International Conference “European Economy and Digital Society in the Current Geopolitical Context” (EEDS 2017)**, Faculty of Economic Sciences of the Petroleum-Gas University of Ploiești, 16-18 November 2017;
- ❖ Member of the **Organizing Committee of the International Symposium UNIVERSITARIA SIMPRO 2016 – “Sustainable Development through Quality and Innovation in Engineering and Research**, University of Petroșani, 14 – 15 October 2016
- ❖ Member of the **Organizing Committee of WSEAS 1<sup>st</sup> International Conference on Perpetual Education Vouliagmeni, Greece – CPED 13**;
- ❖ Member of the **Organizing Committee of WSEAS 13<sup>th</sup> International Conference on Robotics, Control and Manufacturing Technology**;
- ❖ Member of the **Organizing Committee of the National In-Training Economist Students Olympics, Section Marketing**, Edition VI, Petroșani, 2011;
- ❖ Member of the **Organizing Committee of the National Students’ Symposium „Student, Science, Society”** organized by the University of Petroșani.

## Research activity in summary

- ❖ **1 PH. D. Thesis** in the field of Management;
- ❖ **Author/coauthor of 10 articles published by ISI indexed journals**;
- ❖ **Author/coauthor of 10 books issued** by nationally and internationally recognized publishing houses;
- ❖ **Author/coauthor of 65 articles and/or studies published in journals indexed in international data basis** (2000 -2017);
- ❖ **Author/coauthor of 58 papers published in the Proceedings of International Conferences in the field of management** (2000-2017);
- ❖ **9 research – development projects or grants** (2002-2017).

Petroșani,  
01.10.2017

Ph. D. Assoc. Prof. DURA CODRUȚA